### CORE / COREPLUS

- “Big 7” and metro regions

### MANAGE TO CORE / VALUE ADD

- Cities with popul. of 100,000 or more
- Portfolios across Germany

### OTHER FUNDS

- “Big 7” and selected major cities
- Cities with popul. of 30,000 or more

### PROPERTY DEVELOPMENTS

- “Big 7” and metro regions

### LOCATIONS

- “Big 7” and metro regions
- Cities with popul. of 100,000 or more
- Portfolios across Germany

### CHARACTERISTICS

- Long-term leases
- No/low vacancies
- Attractive tenant structure and solvency
- Good to excellent asset quality

- Short-/medium-term leases
- Serious vacancies (30% or more)
- Sustainable value-add and optimisation potential
- Refurbished assets

- Long-term cash flow
  (fixed term of 10 years or more, high net worth tenant, e.g. public sector, etc.)

- Lease expiring in near/medium future
- Unoccupied properties
- Pre-developed projects/plots approved for development
- Joint ventures and built-to-suit property developments

### TYPES OF USE

- Office
- Retail
- Hotel
- Logistics

- Office
- Retail
- Hotel
- Residential
- Logistics

- Office, administration
- Other public uses

- Office
- Retail
- Mixed uses (incl. residential, if relevant)
- Exclusive accommodation
- Hotel

### VOLUMES

- €10m or more per property
- Club deals over €70m or more

- €20m or more per property
- Portfolios of €100m or more

- €30m or more per property

- Project volume of €50m or more

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This acquisition profile constitutes no offer to enter into an estate agent’s contract. Conversely, we consider any written and qualified property quote by you as an offer to conclude an estate agent’s contract, which would become effective if we accepted the offer on a case-to-case basis.